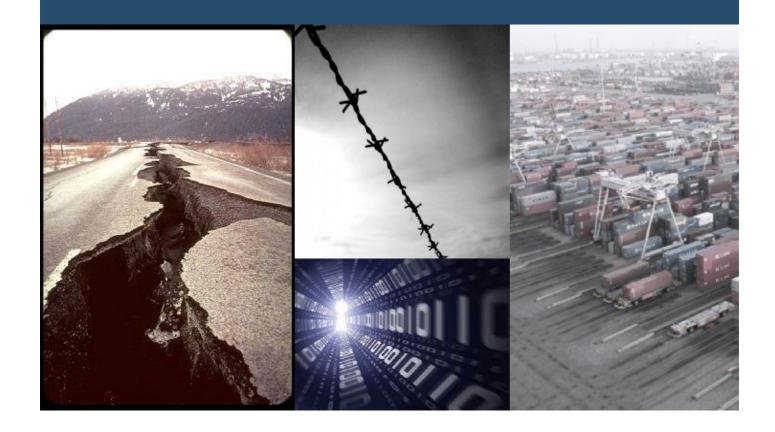


A NEW PARTNERSHIP FOR EUROPEAN SECURITY





EOS is the leading European organisation for the private security sector providers of technology solutions and services, open also to users and operators, representing all

relevant domains of the economy (ICT-Information and Communication Technologies, defence, civil security, energy, transport, finance, services and research).

The main objective of EOS is the development of a consistent European Security Market, while sustaining the interests of its Members and satisfying political, social and economic needs through the efficient use of budgets, and the implementation of available solutions in priority areas, in particular through the creation of main EU Security Programmes.

Founded in 2007 its Membership has increased from 8 initial members to 33, ranging from main European integrators over SMEs, to research institutions, and associations.

Today, composed of major European security stakeholders, it is estimated that EOS Members represent about 2 million employees worldwide and more 20% of the global security market.

For more information, please visit: www.eos-eu.com



















DAPPOLONIA











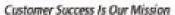


































A new partnership for **European security**

February 10, 2011

Brussels

The views expressed in this report by speakers are personal opinions and not necessarily the views of the organisation they represent, nor of the Security & Defence Agenda, its

members or partners.

Reproduction in whole or part is permitted, providing that full attribution is made to the Security & Defence Agenda and to the source(s) in question, and provided that any such reproduction, whether in full or in part, is not sold unless incorporated in other works.

Rapporteur: Paul Ames

Photos: David Plas

Design & Production: Security & Defence Agenda

Table of contents

Foreword	p.7
Programme	p. 8
Introduction	p.12
Talks launch "new phase" in EU-private sector security consultations	p.12
New security fund	p.14
Europe needs culture of trust	p.16
Lisbon Treaty boosts EU security role	p.19
More solidarity urged for Europe's frontiers	p.19
Speed of the essence in civil protection and disaster management	p.23
Citizens must engage to boost cybersecurity	p.27
Is passenger profiling the answer to better transport security?	p.30
List of participants	p.35







A NEW PARTNERSHIP FOR JROPEAN SECUPITY



Foreword

The Security & Defence Agenda (SDA) and the European Organisation for Security (EOS) are proud to present this report on "A new partnership for European security" following the international conference held on 10 February 2011 in Brussels. The conference brought together more than 20 speakers and some 250 participants from both sides of the public-private divide across Europe for a dialogue on the European Internal Security Strategy's implementation.

Whilst focusing on four main areas of concern – border security, disaster control and civil protection, cybersecurity and transport infrastructure protection – the conference highlighted that existing EU resources and funding of operations need to be better used to ensure the more rapid implementation of security policies. Gilles de Kerchove, EU Counter-Terrorism Coordinator, said Europe's public authorities need to reach out to the private sector to help develop effective responses to increasingly complex security threats. Speakers pointed out that an industrial security policy is necessary to support a European end-to-end approach on innovation, R&D and global competitiveness.

Panellists agreed that the Internal Security Fund could be a suitable instrument to support the implementation of the European Internal Security Strategy and thus foster coordination of different budget lines and funding mechanisms.

Dialogue between public and private sector stakeholders is set to play a decisive role in ensuring that future funding is spent on the right priorities to improve the security of EU citizens and the economy's resilience and competitiveness.

The SDA and EOS would like to thank the partners who made this event possible and contributed to its success: BAE Systems, CEA, EADS, G4S, Raytheon, Safran, Selex Sistemi Integrati, Siemens, Smiths Detection and Thales.

Giles Merritt

Director

SECURITY & DEFENCE AGENDA

Luigi Rebuffi

Chief Executive Officer

EUROPEAN ORGANISATION FOR SECURITY

L. Rebuffi

A new partnership for European security

Thursday 10 February 2011 Bibliothèque Solvay, Brussels

09:30 - 10:30 - Does Europe need a new approach to security?

Europe's patchwork of internal security forces and the fragmented approach to security solutions and services exacerbate security issues created by the rise of organised crime, international terrorism and natural disasters. Are new European policies effectively reducing this fragmentation? Can renewed public-private cooperation improve the EU's approach to security? Is there a case for a dedicated cross-border research and innovation programme to speed the growth and implementation of innovative European security technologies that would protect critical infrastructures and transport systems? What are the governance and funding requirements both of industries and governments for Europe's citizens to enjoy improved security?

Speakers:

Ivan Bizjak, Director-General for Justice and Home Affairs, Council of the European Union Lionel Le Cleï, VP Global Security, Thales Group Reinhard Priebe, Director, Internal Security, Directorate General for Home Affairs, European Commission, Robert Havas, Chairman of the EOS Board of Directors

Moderated by Giles Merritt, Director, Security & Defence Agenda and Luigi Rebuffi, Chief Executive Officer, European Organisation for Security (EOS)

10:30 - 11:30 - Securing Europe's borders

European border control agencies are under pressure to be more efficient and to cooperate more closely, but little thought seems to be given to the increased cost of this or how this could be achieved. Could a more integrated border management system become a cornerstone of a comprehensive European security policy? What has been the value of new training programmes at the EU's frontiers, and what are the implications of the current trend towards the greater automation of border security, through innovative technologies like drones, new sensors, satellites and biometrics? Are EUROSUR, RABITs (Rapid Border Intervention Teams) and the entry/exit system envisaged by the EU the right deployment mechanisms? Is enough being done to overcome political obstacles to intelligence-sharing between EU Member States as well as with their neighbours?

Speakers:

Jean-Louis de Brouwer, Director for Migration and Borders, Directorate General for Home Affairs, European Commission Simon Busuttil, Member of the Committee on Civil Liberties, Justice and Home Affairs, European Parliament Massimo Piva, Senior Vice President, large Systems Business Unit Director, Selex Sistemi Integrati Jean-Marc Suchier, Senior Vice President, Special Affairs, Technology & Strategy, Safran Morpho

Moderated by Giles Merritt, Director, Security & Defence Agenda and Luigi Rebuffi, Chief Executive Officer, European Organisation for Security (EOS)

12:00 - 13:15 – Improving civil protection and disaster management

From earthquakes in Haiti to forest fires in Greece, chemical spills in Hungary, and terrorist attacks in Europe, European civil protection forces and first responders are coming under increasing pressure. Does a lack of interoperability of equipment and procedures stand in the way of resilience to both natural and man-made disasters in Europe and abroad? Has the time now come to discuss heavy capabilities at the European level? With various European Commission directorates and a host of national agencies involved in the process, who should take the lead? Could improved inter-European coordination help solving budgetary obstacles to improving civil protection? What priority should be given to educating and training European citizens as first-responders to disasters?

Speakers:

Dennis Davis, Vice President of the International Association of Fire and Rescue Services (CTIF) **Sabine Ehmke-Gendron**, Director for Civil Protection and Disaster Management, Council of the European union **Jean-Marc Nasr**, CEO Integrated Systems, Cassidian

Françoise Simonet, Counter-terrorism Project Leader, Commissariat a l' Energie Atomique (CEA)

Peter Zangl, Director General, European Commission, Directorate General for Humanitarian Aid & Civil Protection (ECHO)

Moderated by **Giles Merritt**, Director, Security & Defence Agenda and **Luigi Rebuffi**, Chief Executive Officer, European Organisation for Security (EOS)

14:15 - 14:45 - Keynote Speech – Gilles de Kerchove, European Counter-Terrorism Coordinator

14:45 - 16:00 - Making sense of cybersecurity preparedness and response

Cyber-attacks on military targets and warnings that cyber-crime is set to become a parallel economy have made headlines around the world, but have so far produced no more than a flurry of incoherent responses in Europe and elsewhere. Can comprehensive governance encompassing organisational, legal, tactical and educational strategies counter cyber-threats? Are public authorities in EU member states making enough use of the IT industry's technological expertise, and how strong is the political will in Europe to share information?

Speakers:

David Blackwell, Director for Cyber Security, DETICA (BAE Systems)

Stanislas de Maupeou, Director for Cyber-Defence, Thales

Steve Purser, Head of the Technical Department, ENISA

Tunne Kelam, Member of the Subcommittee on Security and Defence, European Parliament

Moderated by **Giles Merritt**, Director, Security & Defence Agenda and **Luigi Rebuffi**, Chief Executive Officer, European Organisation for Security (EOS)

16:30 - 17:15 – Europe's transport security challenges

Terrorism and organised crime are putting more pressure than ever on the private sector as well as on governments to improve passenger and freight security. But what is the best way forward in light of the financial crisis? What is the potential for increased intelligence-sharing with private stakeholders to improve responses and capabilities? Should Europe go along with the costly security approach advocated by the US or should the EU promote a multilayered integrated approach based on risk assessment? If Europe does not set its own standards, will it be forced to adapt to those of others and if so, at what cost to European competitiveness? Is a comprehensive European approach to transportation security technically feasible?

Speakers:

David Fairnie, Director of Global Port Solutions, G4S Zoltan Kazatsay, Deputy Director General, Directorate for Transport and Mobility, European Commission Stephen Phipson, President, Smiths Detection David Trembaczowski-Ryder, Senior Manager, Aviation Security, Airport Council International Europe

Moderated by Giles Merritt, Director, Security & Defence Agenda and Luigi Rebuffi, Chief Executive Officer, European Organisation for Security (EOS)





Intelligent Systems START WITH THALES.

AEROSPACE & SPACE DEFENSE SECURITY TRANSPORTATION

THALES

Smarter, Safer,

Introduction

Europe's public authorities and the private security sector providers need to collaborate more closely to confront an increasingly complex range of internal security challenges ranging from cyber-attacks to cross-border environmental disasters, threats to transport networks and security on the European Union's external borders.

That message came loud and clear from speakers on both sides of the public-private divide during an international conference organised jointly by the Security and Defence Agenda (SDA) and the European Organisation for Security (EOS) on February 10, 2011.

Talks launch "new phase" in EU-private sector security consultations

EU Counter-Terrorism Coordinator Gilles de Kerchove set the tone with an acknowledgement that public institutions need to be in close touch with business to ensure the industry can respond to their security needs.

"We public authorities should do better to identify and make known our needs in the field of security related research," de Kerchove said in a keynote speech to the conference.

"If ministries of interior, and by this I mean law enforcement and all the other players in internal security, like customs, don't express their views and requirements, it's very difficult for academics, researchers and most of all for private industry to invest. That's very important because if we don't do it, the risk is that the political choices will be technology driven."

The call was echoed by Robert Havas, Chairman of the EOS Board of Directors. He stressed that companies need clearly defined standards and regulations to provide a stable environment for research and development geared towards tackling new security threats.

"We have to integrate the whole life-cycle of security from research to deployment," Havas explained. "Industry is not willing to invest unless standards, validation and certification procedures can be decided jointly with the authorities in the member states and of course in Brussels."

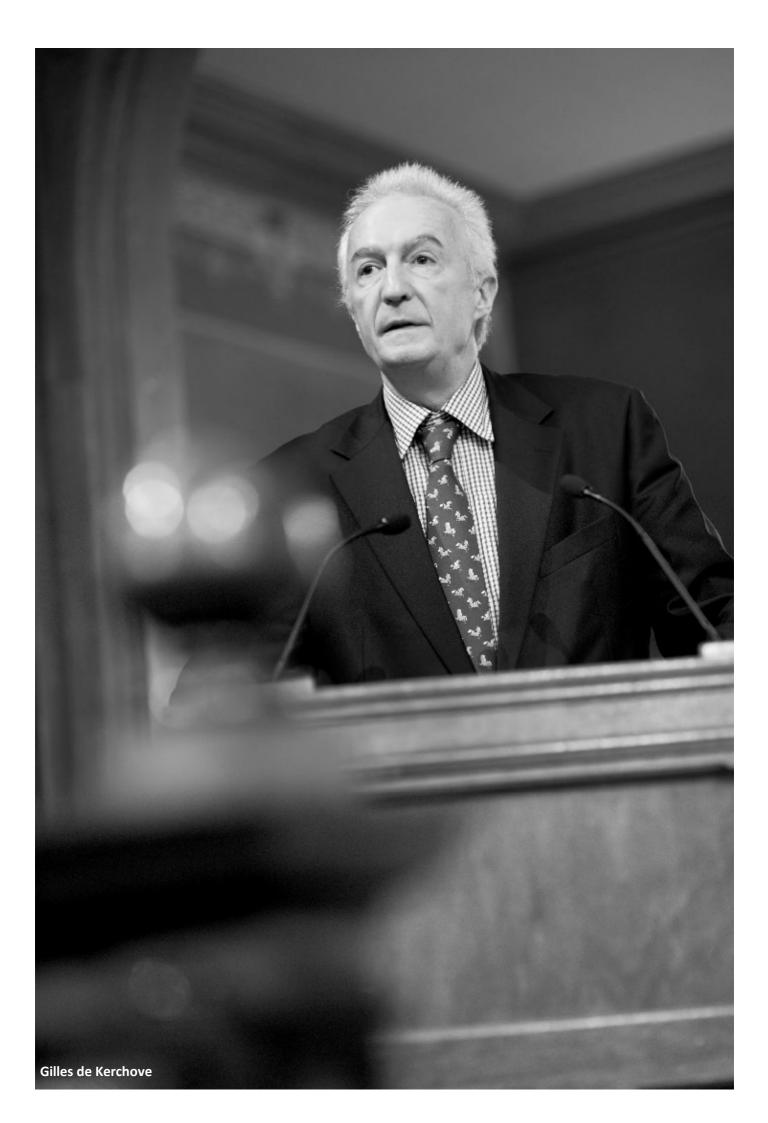
The day-long conference focused on four main areas of concern: border security, disaster control and civil protection, cybersecurity, and protecting transport infrastructure.

"We public authorities should do better to identify and make known our needs in the field of security-related research."

Speakers assessed the need to reduce the fragmentation of both competences and markets of Europe's approach to security across borders and within member states, characterized by a patchwork of competent agencies and institutions. They examined the role of the EU and the need for a more integrated approach to international threats from illegal immigration, organised crime, terrorism or natural disasters. One recurring theme was the need to balance security concerns with respect for civil rights and privacy.



A new partnership for European security | 12



There was a broad welcome for the meeting on the eve of the conference, on 9 February, between EU Commissioner for Home Affairs Cecilia Malmström, Commissioner for Transport Siim Kallas and Commissioner for Industry Antonio Tajani, representatives from the Hungarian EU Presidency, the Council, the European Parliament, member states, EU agencies (ENISA, EUROPOL, FRONTEX) and EOS, which represent the private security sector providers in Europe, at the EC's headquarters in Brussels. High-level representatives from the cabinets and Directorate Generals also participated.

"The Berlaymont became the cradle of security in Europe yesterday. This is very important because we are pursuing the same goals."

"The Berlaymont became the cradle of security in Europe yesterday," Havas said. "This is very important because we are pursuing the same goals."

That meeting focused on how the private security sector providers can work to help the EU achieve the goals of its Internal Security Strategy adopted last year. It brought industry leaders face to face with the Commissioners in charge and with senior officials from national interior ministries.

"We must work with public- private partnerships," Malmström said after the meeting, stressing the need for cooperation to "overcome the old silo mentality."

The outcome of this meeting was that public/private dialogue on security will establish a common roadmap including yearly meetings and the creation of an Internal Security Fund (ISF).

Ivan Bizjak, Director General for Justice and Home Affairs at the Council of the European Union, told the SDA-EOS conference that the meeting with the Commission could mark a turning point.

"Yesterday's high level public- private security roundtable could, in my view, mark the start of new phase of dialogue between the public and private sector. That will allow the responsible authorities to better identify security related needs and on the other hand facilitate the development of state-of-the-art technological solutions to best meet those needs," Bizjak said.

From the industry side, **Lionel Le Cleï**, Vice President of Global Security at Thales Group and EOS board member, said that the three-hour meeting between the three commissioners and 33 EOS members had been "rich and fruitful."

He said the meeting had laid "what could be the cornerstone of a new approach to security that could really lead the way to a sustainable partnership between the private and public sectors."

New security fund

Briefing the conference on the talks with the Commission, Havas welcomed the agreement reached at the roundtable to hold this sort of meeting between the private sector, both industry and leading research institutions, and the major public stakeholders every year. He said industry endorsed the EU's Internal Security Strategy, which aims to address common challenges



A new partnership for European security 14



G4S is the world's leading international security solutions group which specialises in outsourced business processes and facilities in sectors where security and safety risks are considered a strategic threat.

G4S is the largest employer quoted on the London Stock Exchange and has an additional stock exchange listing in Copenhagen. G4S has operations in more than 120 countries and over 625,000 employees.

G4S has a broad range of customers around the world but our strategic focus is on sectors where safety and security are key.

For more information on G4S, visit www.g4s.com

Government

Securing the delivery of government services and promises – at home and abroad

Financial Institutions

Optimising the cash cycle and assuring the customer experience

Retail

Protecting retail assets and ensuring efficiency

Energy & Utilities

Protecting crucial supply chains and critical national assets

Ports & Airports

Ensuring the safety of travellers and the efficiency of the international transport system

Leisure & Events

Creating a safe environment for recreation and exploration such as the need to disrupt criminal and terrorist networks, protect against cyber-crime, improve border management and respond more rapidly to natural disasters.

Havas pointed to an emerging consensus on the creation of an Internal Security Fund, which the industry has been advocating, to bring together the EU's initiatives in border management, cybersecurity, civil protection and transport security.

Havas said the fund would not be a "means just to print new money, but more of a federating structure for harnessing everything that can be done in the programmes we've advocated for in the European security domain."

Reinhard Priebe, Director of Internal Security at the European Commission's Directorate General of Home Affairs, played down expectations that the fund would mean more new money for industry, especially in these tight economic times. "The debate should not be about more money. That is not really realistic. The debate should be about more intelligent spending of the money." He said the security sector should come forward with very clear and concrete requirements for EU spending in order to compete for funding with other sectors such as the Common Agricultural Policy and regional development.

Europe needs culture of trust

De Kerchove reiterated that the EU "is eager to develop a closer relationship with the private sector on this issue of security."

He complained that interior ministries need to catch up with their counterparts in defence when it comes to mapping out future strategies for dealing with threats and working with private business.

"Unlike ministries of defence which have a culture of planning, programming and are forward looking, ministries of the interior in many, if not in most, member states don't have that culture," de Kerchove stated.

"We really need to set up a mechanism to provide the



private sector with a vision in terms of the needs of security in the future."

He said that Europe's public authorities and industry stakeholders together should build a culture of trust that would allow an exchange of information. He pointed to demands from the authorities over the past few years for the private sector to provide data, for example on banking transactions, airline passengers and private communications, but said there was also a need for information to flow in the other direction to enable industry to better protect against terrorist threats.

"We need to provide the private sector in many fields with more relevant information, so that they can contribute to internal security," said de Kerchove, giving as examples information on terrorist financing, freight handling and critical infrastructure security, where processes are run by private business.

De Kerchove said that the Lisbon Treaty offered new opportunities for a more integrated approach at EU level to help overcome Europe's notoriously fragmented approach, but he warned that it would not be easy. "Everyone is in favour of coordination, but no one wants to be coordinated," he joked.

Other speakers also stressed the need to tackle fragmentation, which creates barriers between agencies such as police, civil protection, coast guards, immigration, customs and the armed forces within EU member states, let alone across borders. The Lisbon Treaty and the creation of initiatives such as the Standing Committee on Operational Cooperation on Internal Security (COSI) offer increased possibilities for making progress.



"Are the new EU policies contributing to reducing the fragmentation? Well I'm tempted to say 'no' but it's more positive to say 'not yet'," said Bizjak. "There is a real potential to achieve this, to reduce the fragmentation."

As a good example of improved coordination, he highlighted the EUROSUR initiative which aims to help improve border surveillance by creating a common platform for information-sharing between defence forces, law enforcement, customs, maritime and safety authorities. "It's very convincing and we need to do more of that in other areas."

More public-private cooperation is needed, for example in areas such as counter-explosives, detecting and defusing chemical, biological, radiological and nuclear threats and countering radicalization on the Internet, de Kerchove insisted. "One obvious, stupid solution, would be to ask Google to improve the search engine so that when people just google jihad, they get five pages of nice websites instead of five pages of blood and calls for violence."

De Kerchove also asked if it was wise for Europe to become too dependent on IT components made outside Europe, particularly in China, although he recognized the trade sensitivities of that issue.

Responding to questions from Wolfgang Rudischhauser, from the German Permanent Representation to the EU, Jacques Cipriano of Safran and NATO's Jamie Shea, De Kerchove pointed out that the European Commission is increasingly aware of the need to beef up cybersecurity, including through increased cooperation between Europol and ENISA, the European Network and Information Security Agency.

"We need a new approach to fully implement the existing tools and to translate the theoretical policy setting into concrete action."

He raised the prospect of common EU public procurement in security and suggested that European industry be given an EU "security label" to encourage standardization. That idea was backed by Le Cleï, from Thales.

Giving a "privacy friendly" aspect to security research would not only allay civil rights concerns but could give European companies a competitive edge as privacy issues become more widespread around the world, he concluded. Nevertheless, the prospect of EU security policy developing into a "Big Brother" society was raised by journalist Wolf-Heinrich von Leipzig from the Luxemburger Wort.

"Europe needs above all fewer words and more action," said Bizjak who tacked the question: does Europe need a new approach to security? "I would say 'yes', and 'no.' No if a new approach means a further policy document. We have enough such documents with the Internal Security Strategy, not to mention all the strategies on fighting terrorism, trafficking in human beings, cybercrime and similar, but on the other hand, yes we need a new approach to fully implement the existing tools and to translate the theoretical policy setting into concrete action."

He joined the consensus on the need for closer publicprivate cooperation.





"In a more and more globalised and mobile world, public authorities need more input from the private sector to ensure security in our societies, but on the other hand, the private sector should be better informed and aware of the security needs identified by the public authorities. EU security policy cannot be business driven, but the response to the identified needs has to be closely discussed and elaborated with the industry," Bizjak concluded.

"Today, security is not only of concern to member states, it is clear that it is a more mutual concern and we have to choose the right path."

Le Cleï stressed the need for a new approach to meet the challenges facing the security sector. He welcomed the "significant progress" made by the European Institutions in responding to those challenges through the Stockholm Programme which sets out guidelines in home affairs cooperation for 2010-1015; the Internal Security Strategy; and the creation of the stand-alone Directorate General for Home Affairs.

"Today, security is not only of concern to member states, it is clear that it is a more mutual concern and we have to choose the right path," he told the meeting.

Lisbon Treaty boosts EU security role

Priebe agreed that under the Lisbon Treaty, the EU has been given a new share of responsibility to work with member states in dealing with security issues.

"Under the new treaty framework, the policy areas of freedom, security and justice have been identified as a very important part of EU policy making. It has also given the EU institutions a very significant new responsibility," he said.

"I never talk in this context about new competences because that upsets everybody. I prefer to speak about new responsibilities and new expectations," Priebe continued. "Many of the security challenges can no longer be dealt with at member-state level."

Priebe stressed the need for EU security policy to respect European values, including privacy and stressed the importance of avoiding turf battles and silo-based policymaking.

Le Cleï spoke about the evolution of the threat and the response, with a move towards more resilience as opposed to static protection. Although terrorism remains a major concern, he said there was a transition towards a more agile and flexible "all-hazard approach."

Among the questions to the first session, Gustavo Scotti di Uccio, Senior Advisor at Finmeccanica raised the need to focus more on urban security. Brooks Tigner, Editor of Security Europe, wondered if the shared responsibility between the EU and member states mentioned by the speakers would maintain the fragmentation on the demand side of Europe's security sector. He also asked if Europe needed a US-style National Security Council. Priebe responded by stating that a strong coordinating body would be a good idea, but both he and Bizjak rejected the suggestion that COSI could develop into such an institution.

More solidarity urged for Europe's frontiers

The first of the thematic debates focused on border security and looked at how to achieve a more efficient and integrated border control system in Europe as part of a



EADS is a global leader in aerospace, defence and related services. In 2009, the Group – comprising Airbus, Astrium, Cassidian and Eurocopter – generated revenues of € 42.8 billion and employed a workforce of more than 119,000.

EADS Divisions - The Four Firm Walls that EADS is Built on



- · Globally leading aircraft manufacturer
- Since 2000, Airbus commercial deliveries grew by 60 %
- Backlog more than doubled in one decade (now equaling around 6 years of production)



- · Europe's leading space provider
- · Largest space employer in France, Germany, Spain and the UK
- Having almost doubled its revenues and quadrupeld its EBIT since the year 2000

G CASSIDIAN

- Worldwide leader in security systems and Europe's leading UAV provider
- · More than 240 Eurofighter aicraft delivered
- Having more than doubled its EBIT & Return on Sales margin over the past 5 years



- Leading helicopter manufacturer worldwide
- Accounting for 1/3 of the global civil helicopter fleet
- Having delivered about 4,000 helicopters throughout the past decade

EADS Brussels Office

28, avenue Marnix 1000 Brussels Belgium

T: 0032 2 502 60 05

EADS N.V P.O.Box 32008 2303 DA Leiden The Netherlands

www.eads.com

comprehensive security policy. The debate also examined the role of increased cooperation with the EU's nearest neighbours and raised questions about the impact of new technologies such as biometrics and satellite surveillance.

Jean-Louis de Brouwer, Director for Migration and Borders, at the EC's Home Affairs DG, kicked off the debate by contending that the phrase 'border control' was too narrow and what is needed is a boarder approach to territorial access that brings together the work of customs, immigration, frontier security and visa policy.

He was among a number of speakers who talked up the work of FRONTEX, the EU's border protection agency. "FRONTEX is one of the success stories of the European Union in terms of agencies, but the question is where does it go from here?" he asked, raising the prospect that FRONTEX be charged with global procurement and equipping member states in the future.

He gave the recent problems on the Greco-Turkish border as an example of the need for solidarity. "We are confronted with a major EU solidarity problem for the time being in dealing with the consequences of what is happening on a very short, 1.5 kilometre stretch of land border between Greece and Turkey." Athens has complained it has not received sufficient support from its EU partners and Greece is considering putting up a fence on the border to stem a flow of illegal immigrants over the border, which last year reached an estimated 36,000.

With the mandate of FRONTEX up for review, Maltese MEP Simon Busuttil outlined a number of proposals he is putting forward in the European Parliament as a member of the assembly's Committee on Civil Liberties, Justice and Home Affairs.

They include introducing a mechanism to assess the human rights implications of the agency's work; giving FRONTEX more of an identity, by relabeling national border guards working for the agency as "EU border guards," rather than using unwieldy current designations such as FRONTEX Joint Support Teams or Rapid Border Intervention Teams (Rabit); have FRONTEX focus more on external border weak spots, such as the Greek frontier; support the Commission proposal to allow the

agency to lease or purchase its own equipment, for at least a minimum of assets for emergency situations; tightening the timeframe for emergency missions; investing FRONTEX with the power to process personal data it comes across in its missions.

"My proposal is to enable the agency to process personal data, whilst of course at the same time introducing sufficient legal safeguards to make sure there is no abuse."

"The agency has no powers to process personal data," complained the MEP from the European People's Party. "My proposal is to enable the agency to process personal data, whilst of course at the same time introducing sufficient legal safeguards to make sure there is no abuse."

De Brouwer stressed the need for closer technical coordination among national agencies and between them and the European authorities, but warned that was not always happening. For instance, national bureaucracies do not always pay enough attention to the need for standardisation, he cautioned, also raising concerns about the lack of coordination on the development of common visa systems and the installation of automated security gates at airports, which may not meet incoming EU standards.

He joined the majority of speakers in urging more pub-





lic-private partnerships, but warned that there were sometimes legal constraints regarding the potential for conflict of interests in the granting of tenders to companies which have been cooperating with public authorities.

Massimo Piva, Senior Vice President and large systems business unit Director of the Italian company Selex Sistemi Integrati, highlighted the need for improved procedures and technological advances to deal with the increasingly complex matrix of border issues.

"The scenarios we are working on are huge and interconnected, so we have to use a new strategy for integration, using best-in-class technologies. This is what we have to do to answer these new requirements in technology."

He appealed for closer cooperation with university research centres at a national and European level as well as integrated, standardised data-sharing between border control agencies and a common operating procedure. "Different nations have to share a common operating procedure so that they can share data in a more efficient way," he said.

Industry's role in tightening border control and the need for more efficient security procedures were also taken up by Jean-Marc Suchier, Senior Vice President for special affairs, technology and strategy at Safran Morpho, a world leader in identity management and security control solutions.

"We need more efficient solutions in terms of the quality of control. We need faster solutions and we need more convenient solutions for travellers."

"During the last decade the landscape of European border control has changed dramatically. On the one hand, inside the Schengen area there is no more border control and for external borders, controls have been reinforced strongly to face terrorist threats," he told the conference.

At the same time, the volume of air traffic is increasing, putting more pressure on airport security procedures and leading to growing discontent among passengers over slow and intrusive security checks.

"We need more efficient solutions in terms of the quality of control. We need faster solutions and we need more convenient solutions for travellers and last but not least we need solutions which respect ethical values and the privacy regulations," Suchier added.

The issue of standardization and interoperability was raised in questions from Juan José Sanchez de Dios of Airbus military and Giles Merritt, SDA Director and comoderator of the conference.

Piva and de Brouwer disagreed on the extent of interoperability, with the Commission official suggesting it should be limited to technology compatibility to avoid raising data-privacy issues, while Piva insisted on the need for interoperability in procedures as well as equipment.

Responding to a question from Jens Naujeck of Interpol, de Brouwer said there was a growing realisation among EU member states of the need for more information exchanges on stolen and lost travel documents. He also favoured the idea of smart border control with technology helping Europe to make a shift from a visa-policy based on nationality to a visa-policy based on risk assessment. Bill Giles, Director General Europe at BAE Systems, asked how to overcome traditional divisions between customs and border control agencies. "I have a deeply rooted sense that this taboo is now falling," de Brouwer replied.

Speed of the essence in civil protection and disaster management

The morning's final session looked at improving civil protection and disaster management. Speakers recognized how civil protection forces and first responders are coming under increasing pressure to deal with disasters at home and beyond Europe's borders, from earthquakes in Haiti to forest fires in Greece, chemical spills in Hungary and the persistent threat of terrorist attacks. They looked how the lack of interoperability may undermine the ability of agencies across Europe to cooperate and examined the role European institutions could play in improving cross-border effectiveness and cut costs.

Dennis Davis, Vice-President of the International Association of Fire and Rescue Services (CTIF), outlined the diversity of Europe's 2.7 million fire-fighters. He said issues of security and safety should merge in much the same way as security and defence issues merge.

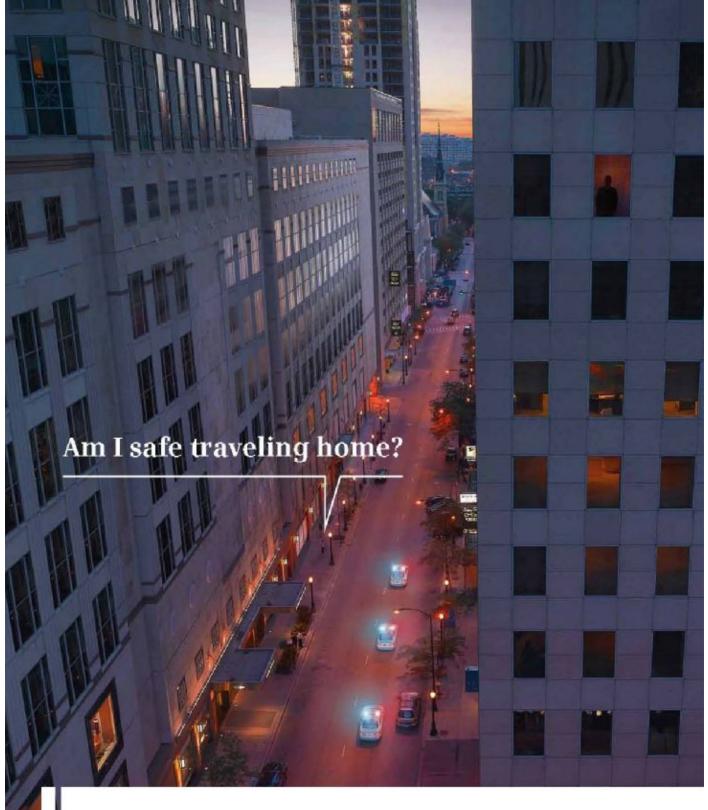
Davis expressed support for ongoing European develop-



ment, which combine solidarity with subsidiarity. He stressed that the EU should play a support role to national and sub-national entities and recognized the difficulties in orchestrating civil protection organisations across borders due to the very different cultures in member states and because civil protection cuts across so many different departments within the EU, from tourism to environment, home affairs and humanitarian aid.

"It's cross-cutting and the danger is that you'll fall in the gaps or you won't be able to climb out of your silo," he warned.

Fire-fighting will remain a fundamentally local concern where the emergency services are closely linked to their communities, Davis said, adding that he was greatly encouraged by talks with EU officials who wanted to help rather than interfere with those long-standing ties. Although terrorism hits headlines, the most damaging



Through intelligent security solutions with Siveillance, we help make the world a safer place.

Today, half of the world's population lives in cities. On a global scale, there is a growing demand for reliable security solutions that keep people safe and secure. In addition, keeping critical infrastructure secure and operational, such as airports, subways and utilities is vital for businesses, governments and society. With our innovative and user-friendly Siveillance™ portfolio we help our customers achieve their desired level of security and peace of mind − providing them with intelligent solutions to protect people, goods and the environment worldwide. www.siemens.com/security-solutions

Answers for infrastructure.

SIEMENS

problems are often far more localized such as fires and extreme weather conditions, he contended.

"The European Commission in this process could act very much like the parent, a good parent, you know the one who supports its children when they fly out into the big world, lets them make mistakes but still bankrolls them ... that supportive role is crucial to this entire process."

One area were the EU could help is assisting in the transfer of technology to the emergency sector, notably from the military. He gave the example of thermal imagery, which is now used extensively to locate people trapped in smoke-filled buildings, as an example of where this migration of military technology has been successful.

"The European Commission in this process could act very much like the parent, a good parent, you know the one who supports its children when they fly out into the big world, lets them make mistakes but still bankrolls them ... that supportive role is crucial to this entire process," Davis concluded. Responding to questions Davis also made the point that the more sophisticated and interconnected society becomes the more vulnerable it is to single events as the Icelandic volcanic eruption had shown last year.

The EU's role in civil protection has been strengthened by the Lisbon Treaty, said Sabine Ehmke-Gendron, Director for civil protection and disaster management at the Council of the European Union. She nonetheless agreed that the EU had to respect the varied civil protection cul-





tures and historical backgrounds of the member states and their differing threat levels.

"Civil protection is very much a core issue of national security and touches very closely on sovereignty concerns," she said, but Lisbon will give the EU a bigger role. Ehmke-Gendron pointed out that in spite of the obvious difficulties that this entailed for cooperation at EU level, a lot of progress had been made over the past 10 years, and that all member states were in full agreement regarding the very good performance of the Civil Protection Mechanism and its Monitoring and Information Centre (MIC) situated at DG ECHO in the Commission. The Mechanism had been heavily tested and proved to be a robust tool for EU interventions, and member states had declared they wanted to build on it and strengthen it further.

"The Lisbon Treaty has introduced the solidarity clause. I think it's fair to say that gives a political boost to increased obligations on the side of the member states to actually support one another and give assistance when it is necessary."

Ehmke-Gendron acknowledged the need of industry to have clear guidelines for the development of technological tools. Interoperability was indeed a major issue in civil protection cooperation but again, under the Treaty, the Union had a supporting role in civil protection, which excluded harmonisation and therefore, the setting of binding standards. However, a lot of work was being done at EU level to promote common standards and thus facilitate cooperation between member states and interventions through the civil protection mechanism.



Ehmke-Gendron also looked at the question of mobilising military assets in support of civil disaster management. Although this should be a last resort, she said she was looking forward to an impending paper commissioned by High Representative Catherine Ashton to clarify how military capabilities can be efficiently integrated into civil protection.

"Whatever solution is found for this, time is of the essence. Civil protection needs to be there within 12 hours of a disaster happening, so whatever procedures and mechanisms we invent, it should not slow down the civil protection and humanitarian aid action."

There was complete agreement on that issue from the European Commission. "We can never, ever, ever do something which may put speed at risk. This is crucial," said Peter Zangl, Director General for humanitarian aid and civil protection at the European Commission.

Jean-Marc Nasr, CEO of Cassidian Integrated Systems, called for a more harmonized policy among member states on four points: to increase situational awareness, to deal with the complexity of risk, to show solidarity and to maximize cost efficiency.

"Nobody can say today that civil protection and disaster management are not global issues. When anything happens in our countries or around the world, our politicians have to speak the next day or even the next hour ... we cannot manage disaster management from a local point of view."

He pointed to the failure of US emergency services to properly cooperate in dealing with the Katrina disaster and said the EU should endeavour to overcome the same shortcomings by improving interoperability and standardization.

"Even sandbags are not being standardized, so you cannot send empty sacks from one country to another, because you are not sure they will fit the machines which fill in the sand."

"We have a lot of capabilities in our countries, but honestly if we want to have a European answer to a disaster, there are no available European capabilities that we can project somewhere very quickly in response. We are very fragmented. There are capabilities in our countries which complement each other, but nobody is making sure that they are going to be used complementarily."

One very basic example of the urgent need for greater standardization in Europe was given by Zangl. "Even sandbags are not being standardized, so you cannot send empty sacks from one country to another, because you are not sure they will fit the machines which fill in the sand," he explained. "Interoperability is crucial and it's not only high-tech."

Like several other speakers, Zangl praised the work of the Monitoring and Information Centre (MIC), which was set up in 2001 and works on a 24/7 basis giving countries access to the community's civil protection platform. "We have quite an impressive system of tools ...it is all working reasonably well," he said, adding however, " as usual when it's going well it doesn't mean that it couldn't do better."

The Commission is now looking for improvements, working on the synergies of the combination of its civil protection and humanitarian aid departments. To make further improvements, the Commission is proposing the development of a more predictable pool of assets which the EU can rely on in a crisis, and the creation of an emergency response centre which could serve as a "MIC-plus," Zangl said.

Despite being pressed by co-moderator Luigi Rebuffi, CEO of EOS, Zangl declined to talk in detail about the prospects for future Commission funding for civil protection, given the sensitivities surrounding the looming debate on EU finances.

The voice of a public research and technical organisation (RTO) in close contact with national authorities came from Françoise Simonet, counter-terrorism research Project Leader at the French Commissariat à l'Energie Atomique et aux Energies Alternatives (CEA), a public body which promotes research in nuclear and alternative energies.

She explained that CEA was created to address grand



A new partnership for European security 27

challenges in defence and nuclear energy and will contribute with other RTOs to the Europe 2020 innovation challenges in disaster prevention and preparing the responses of civil protection agencies. Although she underlined for need for technological developments, Simonet insisted on the importance of the human element.

"We have to support the self-help of the population by education and communication in crisis management. In crisis management, the human factor is a crucial point that must be addressed. We cannot forget human behaviour in cases of disaster."

From the floor, Juliette Bird, First Secretary for security and terrorism at the UK Permanent Representation to the EU, asked about the prospect of EU-wide risk assessment, while Vincenzo Cuomo of Italy's National Research Council stressed the need for improved training.

Citizens must engage to boost cybersecrity

After lunch, the conference turned its attention to cybersecurity, probing the full range of threats from politically motivated cyber-attacks on government, economic or military targets, to concerns that cyber-crime is already on course to produce a global parallel economy. Europe has long been criticised for lagging behind in its response to the multitude of threats, and the debate centred on how the EU can improve its track record and produce a more coherent response.

"We are seriously lagging behind in several sectors and the approach has been rather fragmented. There is no need to stress the importance or dangers of cyberattacks," warned Tunne Kelam, Estonian Member of the European Parliament's Subcommittee on Security and Defence. "Any future conflict will include a cyberdimension and some future wars could be limited only to cyber-space, with very devastating consequences."

Although NATO has given a fresh emphasis to cyberdefences in its new strategic concept adopted in Lisbon summit last November, Kelam complained that the European Commission seemed little interested in developing more joint research with the Atlantic alliance.



energie atomique • energies alternatives

French Atomic Energy and Alternatives Energies Commission (CEA) a scientific and technological institute engaged in security research

CEA (Commissariat à l'Energie Atomique et aux Energies Alternatives) is a public technological research body which is active in three main fields: Energy, Information and Health technologies, Defence and Security. In each of these fields, the CEA maintains a cross-disciplinary culture of engineers and researchers, building on the synergies between fundamental and technological research.

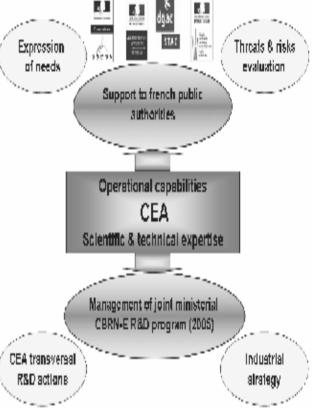
Besides its objective to ensure that the nuclear deterrence remains effective in the future, CEA has developed extensive expertise in a number of fields which are now central within the European global security activities.

CEA is a recognized actor in Research and Development but its activities include also advising the Public Authorities in matters of foreign nuclear policy and counter terrorism. Through an interagency office for emergency response in case of CBRNE terrorist threat, CEA is the pillar for the Radiological and Nuclear response.

Regarding the increasing importance and the multiplicity of required skills, CEA activities in this area are managed since 2006 by a new transverse program direction (Direction for Security and Non Proliferation).

The Security Research consists mainly of four programme lines:

- The leading of the R&D actions within the French national global CBRN-E (Chemical, Biological, Radiological, Nuclear, Explosive) program started in 2005. The main objective of this national program is to identify powerful breakthroughs in the field of detection & identification of the threat agents.
- The development of technologies to protect the critical infrastructures, vital components of the European economy and security. This includes the protection of transport tools (by rail, air, sea), of energy supplies (oil & gas) including contribution in crisis management.
- The involvement in the 7th **R&D Framework Programme** and particularly in the security theme ESRP (European Security Research Program).
- The **technological transfer towards industry** is of primary importance to increase security and reduce the threat through technological innovation. Experimental facilities existing inside CEA are operated to qualify the developments and compare with commercial devices.





"We are seriously lagging behind in several sectors and the approach has been rather fragmented. There is no need to stress the importance or dangers of cyber-attacks."

«It's not only a technical vision. If cybersecurity is only a technical vision, with a vulnerability vision, then no way it is going to work.»

"By working bottom up we are already solving a large part of the problem. A lot of practical issues can be resolved without having a formal framework in place and we can be confident that such a framework would require such measures to be taken once adopted. The average European citizen plays an enormous role. In order to survive in a globally connected environment, citizens need to develop a sort of electronic common sense. In other words, they need to learn how to behave in the online world in that same way as they would behave in

"President Barroso did not seem very prepared to answer," Kelam complained after asking the Commission President about the prospect of closer cooperation. "He said it's not the Commission's competence," Kelam said. "The problem seems to be coordination, everybody trying to shift the responsibility."

Stanislas de Maupeou, Director of cyber defence at Thales, warned that state and other critical infrastructures are increasingly dependent of their IT systems.

He emphasised the importance of early detection of cyber-attacks and underscored that defence cannot rely on technology alone, but instead should be given increased public awareness.

"It's not only a technical vision. If cybersecurity is only a technical vision, with a vulnerability vision, then no way is it going to work. We have to establish the link between technical vulnerability and the impact on society, the impact on people and the impact on business. That is the key point."

That issue of ensuring that European citizens play their part in Internet security was taken up by Steve Purser, Head of the technical department at ENISA, the EU's network security agency.





the real world. This involves learning to deal with risk on an intuitive basis, much as we learn at an early age to look left and right before crossing the road."

"One of the things I personally like to talk about at conferences because I think it is so important is the need to teach people what I would call electronic common sense. That is how to behave in the online world in the same way as they would behave in the real world."

Purser also pointed out the global nature of cyberthreats, advocating cooperation between Europe and other international players as well as greater collaboration within the EU.

David Blackwell, Director of cybersecurity at Detica, a branch of BAE Systems, concentrated on how the EU can help catalyze the market, looking at three areas: regulation, "incentivisation" and education.

In terms of regulation, he said good work had already been done with data protection laws and the e-privacy directive, but said that it could be extended to other private organisations that hold citizens' data.

Regardless of encouragement or regulation from public authorities, Blackwell contended that ultimately pressure from shareholders would lead companies to invest more in cyber-protection.

Therefore, stronger obligations to report cyber-attacks and making shareholders aware of the scale of the threats to their profits could have a significant impact.

"We've seen CEOs completely change their view when it comes to cybersecurity," Blackwell said, referring to greater awareness in the UK business world following the WikiLeaks revelations, the Stuxnet attack on Iran and stern warnings from the British Ministry of Defence. "CEOs are now turning to their CTOs and saying, 'hold on, are we actually safe?""

There were several questions, including from Jamie Shea of NATO and Bruno Duarte of Portuguese consultancy Eupportunity on the possibility of developing more resistant software or cyber-forensics to trace cyber attacks. They drew a largely pessimistic response from the panel, not least because human weakness will always be a factor, no matter how strong the defensive software that is developed.

Thomas Gottschild from Cassidian and Klaus Keus of the EC's Joint Research Centre wondered about how to convince the citizen to take a bigger role in cybersecurity.

Is passenger profiling the answer to better transport security?

Security challenges facing Europe's transport network formed the theme of the final session which questioned how to improve security in the face of current budget restrictions and how to develop more intelligence sharing, including with the private sector.





"We must have a holistic approach to security issues and we have to bear in mind that organised crime, even lone wolves, can be as harmful to transport as terrorism," said Zoltan Kazatsay, Deputy Director General at the Commission's Directorate for Transport and Mobility.

"Transport is extremely vulnerable," he warned, acknowledging that it is hard to assess the real risk. On the positive side, he said the industry was coming up with significant technological advances. He underlined the need to avoid creeping bureaucratic burdens on transport operators and to build proper media support for security measures.

Three specialists from the private sector then laid out their priorities: Stephen Phipson, President of Smiths Detection, and David Trembaczowski-Ryder, Senior Manager for aviation security at the Airport Council International Europe, focused on aviation; while David Fairnie, Global Ports Solutions Director at G4S brought in his expertise in the maritime sphere.

"It's time for change... What we do not want is more security, what we want is better security," said Trembaczowski-Ryder. "The threat environment is constantly changing, which means that a security system needs to be flexible in order to be successful."

He said the current "one-size-fits-all" approach to airport security played into the hands of terrorists by maximizing inconvenience and disruption for passengers. Instead, he advocated pre-determined risk profiling that would increase the rigour of screening for those that most needed it. Recognising the controversy surrounding the idea of profiling, Trembaczowski-Ryder insisted that it should not involve religion, race or ethnic background, but rather more technical questions about the way people plan their flights, carry their luggage and book their tickets which can alert trained operatives to potential risk elements.

Phipson said he also was "a great supporter" of profiling and pointed to its successful use by Israeli authorities. However he said profiling had to be "part of a system, not a system in itself." Given the sensitivities over the issue, Kazatsay said he preferred to use the phrase "behaviour assessment" rather than the word "profiling."

Fairnie put the emphasis on the need for greater investment in security both in training the people who manage mass transport networks and in technology that would facilitate quicker and more secure handling of



freight and passengers. He suggested minimum compliance standards for transport operators.

"The challenges we face in transportation security are best addressed practically in my opinion, when the public and private sectors work together to achieve the common goal," he said, adding that all the members of EOS looked forward to working closely with the EU to overcoming the challenges facing transport security.

Fairnie agreed with member of the audience Mark Miller of Conceptivity, on the need for a European security label, warning that European industry risked being left behind given that international competitors were already moving ahead with such systems.

For his part, Phipson contrasted the US and European approaches. "There's a different attitude. When I go to Washington, they will often proudly say they're spending \$50 billion every year on DHS (Department of Homeland Security) and how they've prevented another 9/11. Isn't that fantastic? In Europe we'll say we haven't seen an event for a while, so why are we spending all this money? Which is a bit like saying we haven't seen a fire in the town for a while, so let's close the fire station."

He said Europe was "a generation" behind the United

States on some areas of aviation security, and highlighted the close working relationship between the security industry and the US government, which does not exist in much of Europe. "There is a model in the US of sharing classified data with industry about how these threats can be countered, and the sort of requirements that need to be put in place."

From the audience, Dan Solomon, of Hawk ISM asked about the prospect of increasing surveillance cameras on public transport in order to catch terrorists, to which Kazatsay replied that there are limits to how much you can do in this field.

Rebuffi wrapped up the debate by stressing the commitment of the private sector to working closely with European authorities in the future to develop concrete new policies. "We are ready to cooperate and we have to continue this dialogue," he concluded.





The company

SELEX Sistemi Integrati, a Finmeccanica company, designs and develops Large Systems for Homeland Protection, systems and radar sensors for air defence, battlefield management, naval warfare, coastal and maritime surveillance, air traffic control and turn-key airport solutions. The company has about 4,500 employees. Fifty years of experience in system integration have created a customer base in no less than 150 countries.

The plants

In Italy SELEX Sistemi Integrati is located in Rome, Fusaro (Naples), Giugliano (Naples), Nerviano (Milan), Genoa, La Spezia and Taranto. The company also has a strong international presence with its sites in the UK (SELEX Systems Integration Ltd and VEGA Consulting Services) for activities dedicated to defence and security, in Germany (SELEX Systems Integration GmbH) for weather radar systems, and in the US (SELEX Systems Integration Inc) for air navigation aids.

Activities

SELEX Sistemi Integrati's offer consists of three main sectors, which are complementary and synergic.

Large Systems for homeland security and territory protection, **Civil Systems** for airport and air traffic management, coastal and maritime surveillance, **Defence Systems** dealing with land,naval and air applications. All activities are supported by the design and production of radar, sensors and command and control systems and by an Integrated Logistic Support department.

Large Systems

Within the Finmeccanica Group SELEX Sistemi Integrati is the Design Authority and Prime Contractor for the design, development, manufacture and sale of Large Systems for Homeland Protection, which includes solutions for homeland security and defence. Solutions for Homeland Security comprise protection of territory and environment, borders, people, institutions and national and critical infrastructures. In this sector the company also realises systems for major events and crisis management. Solutions for Homeland Defence are related to the design and realisation of net-centric architectures able to operate into an inter-force and interoperable context to reach the superiority of information.

To follow the large systems mission SELEX Sistemi Integrati can rely on and employ a wide range of its own technologies, products and competencies that also encompass the Finmeccanica Group companies' ones.

Civil Systems

The domain of technologies and critical capabilities in the field of Large Systems allows the company to offer global solutions for Air Traffic Management, including turn key airport systems. From meteorological systems to ATC (Air Traffic Control) sensors, from ground stations to airspace traffic management, the company offers wide range solutions, proposing itself as an ideal technological partner for turn-key infrastructures, taking on the responsibility for the design, production, installation and setting up of a widespread range of operational configurations. The company also offers solutions for maritime and coastal surveillance with its Vessel Traffic Management System.

Defence Systems

Defence systems are deployed in the naval, battlefield and air defence domain.

In the Naval Systems the company can rely on a fifty year experience, confirmed by more than 100 naval units equipped for 40 different customers worldwide.

SELEX Sistemi Integrati is at the forefront in the design, development and sale of integrated combat naval systems, combat management systems, command and control systems, fire control systems, radar and electro-optical sensors, simulation and training systems. SELEX Sistemi Integrati also realises support mission systems which include planning and mission systems, information management systems for the logistic process support and test and validation integrated systems.

Moreover, SELEX Sistemi Integrati's capabilities find their natural application on the Battlefield and Air Defence fields through highly effective solutions in strategic and tactical terms. With the fixed (FADR) and deployable (DADR) version of RAT31DL, SELEX Sistemi Integrati is the main European supplier of 3D long-range radar into the NATO area.

The Large Systems, Civil Systems and Defence Systems activities are supported by an **Integrated Logistic Support** service provided by more than 400 specialists working all over the world also thanks to strong relationships with local partners.

List of participants

Sharon Abbas

Business Development Manager Raytheon International, Europe

Giorgio Abrate

Senior Vice President

Avio

Olav Adami

Strategic Relations

Luciad

Col (GS) Thomas Ahammer

Deputy Military Representative

Permanent Representation of Austria to the EU

Frank Amedick

Global Account Manager - NATO

Siemens Belgium

Paul Ames

Freelance Journalist

Jacqueline Argence

Solution Portfolio Management Director

Cassidian

Aviel Atias

Consultant

Mind-Alliance Systems, LLC

Fabio Bagnoli

Division Manager

D'appolonia

Paul Baker

Director / Associate Consultant

Baker R&C / Ecorys

Gary Bamford

Director

Arcadis Vectra

Alain Barbier

Deputy Special Representative to the European Union

International Criminal Police Organization (INTERPOL)

Dan Baxter

Senior Vice-President & Director

Fleishman-Hillard

Jacquelyn Bednarz

Attaché, Department of Homeland Security Mission of the United States of America to the EU

Emanuela Bellan

Head of Unit, Crisis Management

European Commission General Secretariat

Juliette Bird

First Secretary Security and Terrorism

Permanent Representation of the United

Kingdom to the EU

Ivan Bizjak

Director General for Justice and Home Affairs

Council of the European Union

David Blackwell

Director for Cybersecurity

DETICA (BAE Systems)

Christian Blobner

Project Manager, Logistics and Factory Systems

Fraunhofer Institute for Factory Operation and **Automation IFF**

Agnes Borg

Assistant

Weber Shandwick

Martin Borrett

Director

IBM Institute for Advanced Security

John Brading

Deputy BD Director, National Security Raytheon, UK

Simon Busuttil

Member of the Committee on Civil Liberties, Justice and Home Affairs **European Parliament**

Geert Cami

Co-Founder & Director Security & Defence Agenda (SDA)

Genseric Cantournet

Vice President Security Cross-Processes and **Projects** Telecom Italia

Patrice Cardot

Conseiller

Ministry of Defence, France

Direction Générale de l'Armement (DGA)

Valentina Carletti

Advisor for EU, EDA and NATO affairs Selex Sistemi Integrati

Albert Caruana

Information Assurance Officer Council of the European Union

Claudio Catalano

Analyst, Studies Division Finmeccanica, UK

Marc Cathelineau

Vice President, European Union & NATO Affairs **Thales**

Inge Ceuppens

Project Officer **European Commission**

DG for Information Society & Media

Jacques Cipriano

Vice President, European Affairs Safran Group

Michael Clarke

Public Affairs Director G4S

Robert Cox

Trustee

Friends of Europe

Eugenio Creso

Institutional Relations Director Selex Sistemi Integrati, S.p.A

Vincenzo Cuomo

Professor

Italian National Research Council (CNR)

Charles de Couessin

General Manager

ID Partners

Dennis Davis

Vice President International Association of Fire and Rescue Services (CTIF)

Jean-Louis de Brouwer

Director for Migration and Borders **European Commission DG for Home Affairs**

Gilles de Kerchove

European Counter-Terrorism Coordinator Council of the European Union

Kirsten de Haan

Research Assistant Fleishman-Hillard

Stanislas de Maupeou

Director for Cyber-Defence **Thales**

Eva Diaz Perez

EADS Key Account NATO/EU European Aeronautic Defence and Space Company (EADS)

Anatoly Didenko

Counsellor

Mission of the Russian Federation to the EU

Claes Dorien

Office Manager

European Corporate Security Association (ECSA)

Michael T. Dougherty

Director of Immigration Control

Raytheon

Jonathan Dowdall

Policy Analyst & Market Development

Security Europe

David Henry Doyle

Security & Defence Advisor

YPFP Brussels

Bruno Duarte

Public Affairs Consultant

Eupportunity

Anna Katarzyna Dubowik

Secretary

Permanent Representation of Poland to the EU

H.E. Mr. Dumitru Sorin Ducaru

Ambassador

Delegation of Romania to NATO

Krzysztof Durczak

Key Account Manager Defence & Security Sector

Thales

Eeva Eek-Pajuste

Counsellor Political Affairs

Permanent Representation of Estonia to the EU

Sabine Ehmke-Gendron

Director for Civil Protection and Disaster

Management

Council of the European Union

Ludwig Eickemeyer

Corporate Sales Executive

European Voice

Gamze Erdem

Advisor

Turkish Industry and Business Association

(TÜSIAD)

Anu Eslas

Programmes Coordinator

Estonian Atlantic Treaty Association

Henning Faltin

Deputy Branch Head

European Union Military Staff (EUMS)

David Fairnie

Director of Global Port Solution

G4S

Patsy Faynsztein

Manager, EU Business Development

Raytheon International, Europe

Maria Fialho

Special Advisor Transatlantic Relations

European Parliament

Ulrich Fikar

Assistant to Zoltàn Martinusz

European Council

Cabinet of President Herman Van Rompuy

Theodor Fokken

Director, Business Development EU-NATO

Rohde & Schwarz

Pierre-Alain Fonteyne

Chairman of the IMG-S Security Research

Roadmap (SRR)

Catholic University of Louvain

Roger Forsberg

Chief Information Security Officer

Swedish Fortifications Agency

Ulrike Freyert

Policy Officer, Justice and Interior

Representation of Brandenburg to the EU



Morpho, a Safran group company, is a leading international provider of security solutions. A pioneer in identification and detection systems, and a major player in e-documents, Morpho is recognized for its excellence in the key technologies, skills and expertise needed for all security solutions.

Morpho is the only company in the world covering all aspects of identification systems and data security. To maintain this leadership it draws on 35 years of experience in biometrics, plus advanced expertise in shape recognition, secure data processing, smart cards, secure printing, cryptography, tomography, advanced system architecture and mass spectrometry.

Capitalizing on its proven capability for innovation, Morpho develops solutions that meet the needs of individuals, companies and governments around the world. These solutions span personal identity management, documents for citizens and travelers, access to airports and other high-value sites, and logical access for online transactions or via secure terminals.

The world leader in automated fingerprint identification systems (AFIS) and identity management, Morpho has amply demonstrated its ability to manage large-scale projects and develop personalized local solutions.

Morpho has delivered more than 1,600 tomography-based detection systems and 300 million ID documents to date. With systems already deployed in over 100 countries, Morpho creates a climate of confidence by contributing to the safety and security of transportation, people, data and countries everywhere in the world.

For further information, visit www.morpho.com.

Octávia Frota

Senior Advisor

Conrad International

Marino Gallego

Innovation Business Director

Everis

Hugo Ganet-Sénoko

Senior Manager

Indra

Jim Gaudoin

Managing Director

L-3 Communication Systems

Security & Detection Systems Division

Antoine Gérard

Head of the Brussels Liaison Office

United Nations Office for the Coordination of

Humanitarian Affairs (UNOCHA)

Andrea Ghianda

Project Manager

Security & Defence Agenda (SDA)

Pierluigi Massimo Giansanti

Director, NATO/EU Sales Department

Selex Sistemi Integrati, S.p.A

Bill Giles

Director General Europe

BAE Systems

Laurent Giquello

French National Expert

NATO - Air Command and Control System

Management Agency (NACMA)

Lt. Gen. Jo Godderij

Director

NATO International Military Staff (IMS)

Thomas Gottschild

Director for EU & NATO Policies

Cassidian

Nadège Grard

Assistant

European Organisation for Security (EOS)

Nicolas Gros-Verheyde

Editor

Bruxelles2

Peter Grunditz

Brigadier (retired), Swedish Armed Forces

Ralph Hammer

Expert, National and European Security Research

Ministry of Transport, Innovation and

Technology, Austria

Timo Harkonen

Director of Government Security

Office of the Prime Minister, Finland

Michael Hartinger

Project Officer, capability development planning

European Defence Agency (EDA)

Beatriçe Hasani

Project Assistant

Security & Defence Agenda (SDA)

Robert Havas

Chairman Board of Director

European Organisation for Security (EOS)

Jessica Henderson

Senior Account Manager

Fleishman-Hillard

Geert Herbots

Consultant

GCV Overberg

Marc Heylen

Bid Manager

Altran

Balazs Honti

Analyst

IB Consultancy

Henna Hopia

Brussels Correspondent

Nykypäivä

Jose Antonio Hoyos Perez

Policy Officer, Energy policy, Security of supply &

Networks

European Commission

DG for Energy

Joris Hutter

Senior Partner

Adviescentrum Bescherming Vitale Infrastructuur

Oswald Hutter

Strategy Counsellor

Frequentis Nachrichtentechnik

Nicolas Iarossi

Senior Programme Manager

European Organisation for Security (EOS)

Anna Maria Isky

Assistant to Agnes Hankiss, MEP

European Parliament

Dmitry Ivanenkov

First Secretary, Cooperation in Science and

Technology

Mission of the Russian Federation to the EU

Ingo Juraske

Senior Vice-President Public sector Health and

Mobility

Siemens

Kai-Helin Kaldas

Counsellor

Permanent Representation of Estonia to the EU

Ashish Katkar

Diplomat (on sabbatical)

United States Department of State (DOS)

Christoph Kautz

Deputy Head of Unit, Security Research

and Development

European Commission

DG for Enterprise and Industry

Zoltan Kazatsay

Deputy Director General

European Commission

DG for Transport and Mobility

Tunne Kelam

Member of the Subcommittee on Security and

Defence

European Parliament

Michalis Ketselidis

Policy Officer, Crisis Management

European Commission General Secretariat

Klaus Keus

Security Expert

European Commission

Joint Research Centre

Alexander Kirillov

Third Secretary

Mission of the Russian Federation to the EU

Albert W. Klein Jr.

Attorney Advisor

United States Mission to NATO

Katsiaryna Kliuyeva

Programme Manager

European Organisation for Security (EOS)

Lina Kolesnikova

Advisory Board

Crisis Response Journal

Karel Kovanda

Governor, EU representative

Asia-Europe Foundation

Christian Krassnig

Policy Officer

European Commission

DG for Home Affairs

Krassimir Krastev

Project Manager

Safran Morpho

Marek Kuberski

Minister Counsellor

Embassy of Poland to Belgium

Jean Labrique

Secretary General

Western Defense Studies Institute

Joaquín Lago Pérez

Senior Manager

Indra

Yves Lagoude

European Affairs Director for Transport and Civil

Security

Thales Security Solutions and Services

Brice Lançon

Director, European Affairs, Space, Security &

Defence

Safran Group

Andrew Lappin

Director, Government Relations

Smiths Group

Javier Larraneta

Technical Secretary

Spanish Technology Platform for Industrial Safety

(PESI)

Javier Laserna

Professor

University of Malaga

Coline Lavorel

Director

Euralia

Pier Luigi Lazzereschi

Head of VTS Product Commercial Unit

Selex Sistemi Integrati, S.p.A

Eric Lebegue

Senior Advisor, Operational Consulting & Services

Cassidian

Lionel Le Cleï

VP Global Security

Thales Group

Tobias Leismann

Executive Secretary

Fraunhofer Institute for High-Speed Dynamics

EMI

Bartosz Lercel

Administrator

Council of the European Union

Civil Protection Office

Jean-Marie Lhuissier

Marketing & Sales Director for EU-NATO, Naval

Business

Thales

Tjien-Khoen Liem

Principal Scientific Officer, Security Research and

Development

European Commission

DG for Enterprise and Industry

Jan Lievens

Parliamentary Assistant

Flemish Parliament

Juliette Liprandi

Manager, European Institutions and NATO

Business Development

Steria Benelux

Luigi Longoni

Vice President Business

Development & Institutional Customers

Thales Alenia Space

Smths bringing technology to life

Smiths Detection is a world leader in products and systems to detect and identify threats to our freedom, safeguarding society against terrorism and criminality and protecting our emergency responders and armed forces.

Its technologies detect chemical and biological warfare agents, explosives and narcotics, including powerful X-ray imaging technologies to identify weapons and illegal goods.

The company is truly global with Research and Development in six countries and systems deployed from Alaska to New Zealand. These factors make Smiths Detection the perfect industry partner for governments in advancing technology to defeat the terrorist threat.

Smiths Detection takes science out of the laboratory and puts it in the hands of security professionals. Its technologies are built into products that safeguard those in the front line and the public at large; protecting buildings and transport systems; screening everything from a ticket to a truck.

The products and systems are designed for the real world and are based on a deep understanding of the real operational environment faced by security and military professionals. An increasing activity for Smiths Detection is taking individual products and integrating them to form complete security solutions, including networking, customised to individual requirements.

Among the major users of Smiths Detection equipment are armed forces and public service workers who need protection against the growing threat of chemical and biological agents; security professionals who ensure our safety on board aircraft or in public places; police forces and customs officers combating a rising tide of illicit narcotics; and the emergency services who are confronted with unknown threats every time they attend an incident.

Smiths Detection has long been committed to eliminating threats at airports and on board aircraft, and provides security solutions for mass-transit systems and passenger terminals across the world. More than 65,000 x-ray systems have been sold worldwide and over 5,000 trace detectors for explosives are deployed in U.S. airports alone.

Smiths Detection systems provide similar levels of security in government buildings, public facilities, vital utilities and at high-profile sporting events.

For customs and border protection Smiths Detection offers complete x-ray systems for cargo inspection that scan single parcels or fully loaded freight containers.

Smiths Detection is one of five operating divisions of Smiths Group, a global technology company listed on the London Stock Exchange. Smiths employs more than 23,000 people in over 50 countries.

Website: www.smithsdetection.com

Marie T. Lubs

Member

EGMONT, Royal Institute for International

Relations

Gen. Enrico Maglia

Consultant

Selex Sistemi Integrati, S.p.A

Ruslan Magomedov

Diplomat

Embassy of Russia to Belgium

Sami Makki

Senior Researcher and Lecturer

Institut d'Etudes Politiques de Lille

Marta March

Brussels Delegate

Instituto Nacional de Técnica Aeroespacial (INTA)

Natalia Marczewska

Editorial Assistant

EMC Consulting Group

Fabio Martinelli

Coordinator, Security Project

Italian National Research Council (CNR)

Ignacio Martínez Egea

Account Manager Engineer

Ingeniería y Servicios Aeroespaciales (INSA)

Marina Martinez-Garcia

Security Programme Officer

Centro para el Desarrollo Technologico Industrial

(CDTI)

Gloria Martini

Head of European Affairs

AeroSpace and Defence Industries Association of

Europe (ASD)

Giacomo Martinotti

Head of European Affairs

Avio

Maria Mas

International Business Development

Isdefe

Matteo Mascagni

Project Officer, Future and Emerging

Technologies (FET) - Open

European Commission

DG for Information Society & Media

Pauline Massart

Senior Manager

Security & Defence Agenda (SDA)

Olivier Masseret

EU Affairs Manager / Key account Manager

EU-NATO

European Aeronautic Defence and Space

Company (EADS)

Capt. Isto Mattila

Policy Officer

European Commission

DG for Fisheries & Maritime Affairs

Col. Michael McLaughlin

Air Attaché

Embassy of the United States of America to

Belgium

Gert-Jan Meijer

Account Manager

TNO Defence Research

Giles Merritt

Director

Security & Defence Agenda (SDA)

François Mesqui

Director EU Affairs

Morpho Detection Inc.

Heinrich Meurer

Director

GeoTec GmbH

Sandra Mezzadri

Advisor Business Development EU

IABG

Christine Michelier

Manager

KfW Group Liaison Office to the EU

Mark Miller

Owner

Conceptivity

Viacheslav Miroshnychenko

First Secretary

Mission of Ukraine to the EU

Robert Miskuf

Head of Office

CORTE

Robert Missen

Head of Unit, maritime & land transport security

European Commission

DG for Mobility and Transport

Ignacio Montiel-Sanchez

Policy Officer, Security Research and Development

European Commission

DG for Enterprise and Industry

Sofía Moreno Pérez

Secretary for the eSEC Tecnological Platform

Spanish Electronics, Information Technology and Telecommunications Industries As

Denis Moskalenko

Second Secretary

Permanent Mission of the Russian Federation to **NATO**

Jacques Mouysset

Senior Vice President, European Affairs

DCNS Brussels Office

Sarah Nafti

Journalist

Agence d'informations sécurité globale (AISG)

Levente Nagy

Policy Advisor to MEP Hankiss

European Parliament

Subcommittee on Security and Defence

Richard Narich

Advisor to the CEO, Western and Southern

Europe

Computer Sciences Corporation (CSC)

Jean-Marc Nasr

CEO Integrated Systems

Cassidian

Annamaria Nassisi

Head of New Initiative Development

Thales Alenia Space

Jens Naujeck

Coordinator, Brussels Office

International Criminal Police Organization

(INTERPOL)

George Vlad Niculescu

Former NATO staff officer

Kasper Borg Nielsen

Counsellor

Permanent Representation of Denmark to the EU

Antonio Nogueras

Air Traffic Management Security Unit

EUROCONTROL

Christian Olimid

Project Officer

European Commission

DG for Information Society & Media

Laurent Olmedo

Global Security Research Project Leader

Commissariat à l'Energie Atomique (CEA)

Gillian Ormiston

Global Market Manager for Border Control

Solutions

Safran Morpho

Magnus Ovilius

Senior Vice President, Government Relations **Smiths Group**

Giuseppe Paladino

Sales Manager

Engineering Ingegneria Informatica S.p.A.

Mirko Panev

Director for Sales, Public Security Siemens

Sylviane Pascal

Security & Defence Europe Business Development Manager

ONERA, Centre français de recherche aérospatiale

Ruth Paserman

Member of Cabinet, Employment, Social Affairs and Inclusion, Economic and Financial Affairs **European Commission**

Cabinet of EU Commission Vice-President for Industry & Enterprise Antonio Tajani

Aljosa Pasic

Public Sector Director, Research & Innovation **Atos Origin**

Christian Perez-Jimenez

Research Engineer

Tecnalia Research & Innovation

Caroline Persson

Associate Director Government Relations EMEA **Smiths Group**

Véronique Pevtschin

Account Manager, Research Direction Team Engineering Ingegneria Informatica S.p.A.

Stephen Phipson

President

Smiths Detection

Claire Pigache

EU Policy Adviser

European Aeronautic Defence and Space Company (EADS)

Pawel Piotrowski

Country Corporate Director

Thales

André Pirlet

Project Manager "New Projects" European Committee for Standardization (CEN)

Massimo Piva

Senior Vice President, Large Systems Business **Unit Director** Selex Sistemi Integrati

Sabrina Pocheron

Senior Consultant Euralia

Maren Polte

EU Affairs & NATO SAAB

Mohammad Naeem Poyesh

Counsellor

Mission of Afghanistan to the EU

Zoltan Precsenyi

Government Relations Manager Symantec Corporation

Reinhard Priebe

Director Internal Security European Commission DG Home Affairs

Andrew Proudlove

Senior Consultant **IB Consultancy**

Steve Purser

Head of the Technical Department **ENISA**

Christoph Raab

Managing Director

European Security Round Table

Luigi Rebuffi

Chief Executive Officer

European Organisation for Security (EOS)

Chryso Ritsou

European Research Manager

EADS Information, Technology and Service

Hugo Rosemont

Security Policy Advisor

ADS Group Limited (A|D|S)

Federico Rossi

Vice-President for Sales, Homeland Security

Selex Sistemi Integrati, S.p.A

Wolfgang Rudischhauser

Counsellor, Counter-Terrorism Coordinator,

EU-UN Relations

Permanent Representation of Germany to the EU

Rainer Ruge

Administrator, Civilian Crisis Management

Council of the European Union

Crisis Management and Planning Directorate

(CMPD)

Volodymyr Rydvan

First Secretary, Liaison Officer of the Ministry of

Interior

Mission of Ukraine to the EU

Elena Safronova

Third Secretary

Mission of the Russian Federation to the EU

Paolo Salieri

Principal Policy Officer

European Commission

DG for Enterprise and Industry

Juan José Sánchez de Dios

Aeronautical Engineer

Airbus Military

Brian Sayers

Policy Officer - NATO Current Operations

North Atlantic Treaty Organisation (NATO)

Col. (res) Thomas H. A. Schneider

Head of International Affairs

European Association for Coal and Lignite

(EURACOAL)

Moureen Schobert

Project Manager

European Organisation for Security (EOS)

Elsa Schrier

Consultant

IB Consultancy

Corinna Schulze

Governmental Programs Executive

IBM Belgium

Joachim Schulze

Head of Department

Fraunhofer Institut für Arbeitswirschaft und

Organisation

Gustavo Scotti di Uccio

Senior Advisor

Finmeccanica

Oliver Seiffarth

Policy Officer

European Commission

DG for Home Affairs

Jamie Shea

Deputy Assistant Secretary General

NATO Emerging Security Challenges Division

Dmytro Shkurko

Brussels Correspondent

National News Agency of Ukraine (UKRINFORM)

Mircea Simion

Diplomatic Counsellor

Embassy of Romania to Belgium

Françoise Simonet

Counter-Terrorism Project Leader

Commissariat a l'Energie Atomique (CEA)

Dan Solomon

Senior Partner

Hawk ISM

Evgeni Soloviev

Senior Counsellor

Permanent Mission of the Russian Federation to

NATO

Ivan Sorensen

Administrator

European Commission

DG for Mobility and Transport

Aleksandra Sredojevic

Attaché for International Relations

Ministry of Justice, Belgium

Andy Stirnal

Project Coordinator

European Security Round Table

Howard Stone

Vice Chairman

European Express Association (EEA)

Peter Stremus

Security Solutions Lead

IBM Belgium

Jean-Pierre Stroobants

Journalist

Le Monde

Jean-Marc Suchier

Senior Vice President, Special Affairs, Technology

& Strategy

Safran Morpho

Sophie Tacchi

Security Solutions

IBM France

Bruno Teissier

Directeur Commercial

Vitec Multimedia

Henrik Thernlund

Head of security

Swedish Fortifications Agency

Pierre Thibaudat

Liaison Officer

Ministry of Foreign Affairs, Belgium

Klaus Thoma

Director

Fraunhofer Institute for High-Speed Dynamics

Brooks Tigner

Chief Policy Analyst & Head of Technical Studies

Security Europe

H.E. Mr. Harri Tiido

PSC Ambassador

Permanent Representation of Estonia to the EU

Shogo Toyota

First Secretary

Mission of Japan to the EU

David Trembaczowski-Ryder

Senior Manager, Aviation Security

Airport Council Europe

David A. Trissell

Attaché, Federal Emergency Management

Agency/DHS

Mission of the United States of America to the

EU

Małgorzata Trzcińska

Attaché

Permanent Representation of Poland to the EU

Michael Tsinisizelis

President of the Board of Directors

KEMEA Centre for Security Studies

Linus Turner

Director

Brunswick Group

Anna Tyszkiewicz

CT Expert

Permanent Representation of Poland to the EU

H.E. Mrs. Takako Ueta

Ambassador, Deputy Head of Mission Mission of Japan to the EU

Luc van de Winckel

Senior Manager, Business Development Lockheed Martin Global, Inc.

Luc Van Den Berghe

Programme Manager - Innovation **European Committee for Electrotechnical** Standardization (CENELEC)

Albert Van Der Steen

EU/EDA Account Manager **TNO Defence Research**

Karim Van Overmeire

Member

Flemish Parliament

Marc van Zadelhoff

Director of Strategy **IBM Belgium**

Dario Vaschetto

Coordinator for External Borders Fund **European Commission** DG for Home Affairs

Henrik Vassallo

Vice President & Head of EU Affairs **SAAB**

Wolf-Heinrich von Leipzig

Foreign News and Defence Editor Das Luxemburger Wort

Alexander von Lingen

Chair

EquipEuropa asbl

Kostyantyn Voytovsky

Counsellor

Mission of Ukraine to NATO

Javier Warleta

Business Development and R&D Manager HLS INDRA SISTEMAS, SA

Annika Weidemann

Member of the Planning Unit, Cabinet of the Secretary General Council of the European Union

Markus Weidinger

Counsellor

Mission of Austria to NATO

Daniel Weng

Key Account Manager European Aeronautic Defence and Space Company (EADS)

Wim Wensink

Principal Manager PricewaterhouseCoopers

Hans Jürg Wieser

Vice President, Head of Sales Public Sector, Health and Mobility Cluster South West Europe Siemens

Edward Yu

Information Security & Risk Management **BNP Paribas Fortis**

Anna Zakharchenko

Second Secretary

Permanent Mission of the Russian Federation to

Alessandro Zanasi

Administrator

ZANASI Alessandro Srl

Wei Zhang

Correspondent

Xinhua News Agency

Lorenzo Zito

Brussels Office

Finmeccanica S.p.A.

Gerardo Zuliani

VP Sales and Business Development Aerospace and Defense Industry **IBM** Italy



The Security & Defence Agenda (SDA) would like to thank its members and partners for their support.











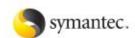


































































































The SDA gratefully acknowledges the generous support of the following governments:

For further information on SDA membership, contact us at:

Tel: +32 (0)2 739 1582 | E-mail: info@securitydefenceagenda.org



The Security & Defence Agenda is Brussels' only specialist defence and security think-tank. It brings together top-level representatives from NATO, the European institutions, national governments and parliaments, NGOs, industry, academia and the media in debates, conferences and discussion papers.

SDA Co-Presidents



Jaap de Hoop Scheffer former Secretary General of NATO

Javier Solana former EU High High Representative for Common Foreign and Security Policy



SAFEGUARDING EUROPE



THE SDA ATTRACTS TOP INTERNATIONAL SECURITY EXPERTS

Last year the SDA held 16 events, debates and meetings, at which over 280 senior defence and security leaders took the floor. A ground-breaking innovation was the SDA's Security Jam, which gathered 4,000 security & defence specialists from 124 countries for a five-day online discussion. In 2011 the SDA will cover topics ranging from the, reform of NATO and relations with Russia to cybersecurity and energy security—speakers this spring will include General Abrial, NATO Supreme Allied Commander Transformation, Ivan Bizjak, EU Council Director-General for Justice and Home Affairs, Peter Zangl, European Commission Director General for Humanitarian Aid & Civil Protection, Gabor Iklody, NATO Assistant Secretary General for Emergent Threats, and Craig Mundie, CTO of Microsoft.

